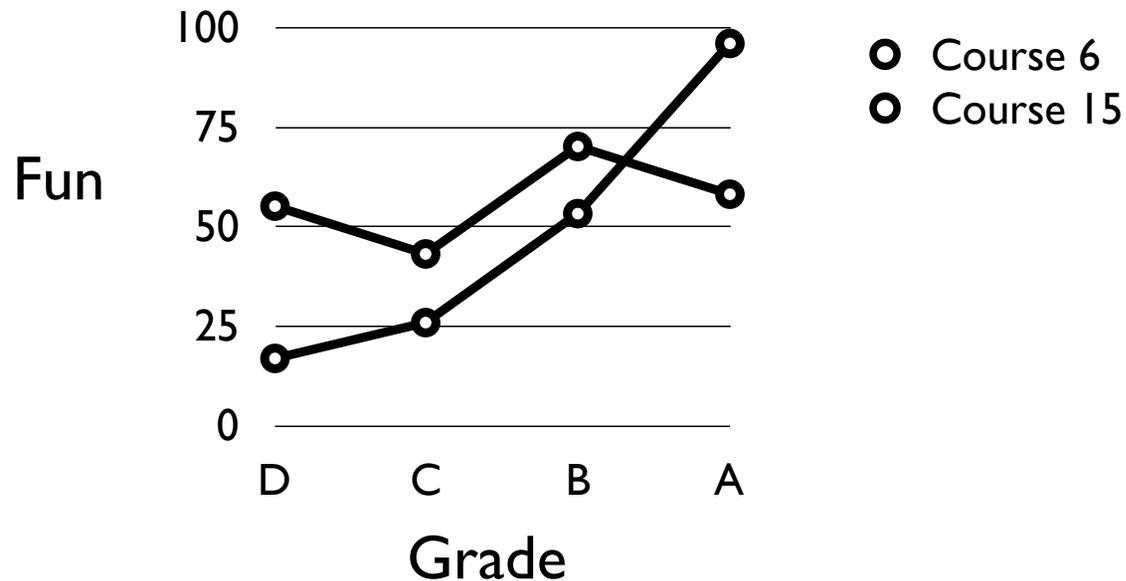


**Ideas ....**

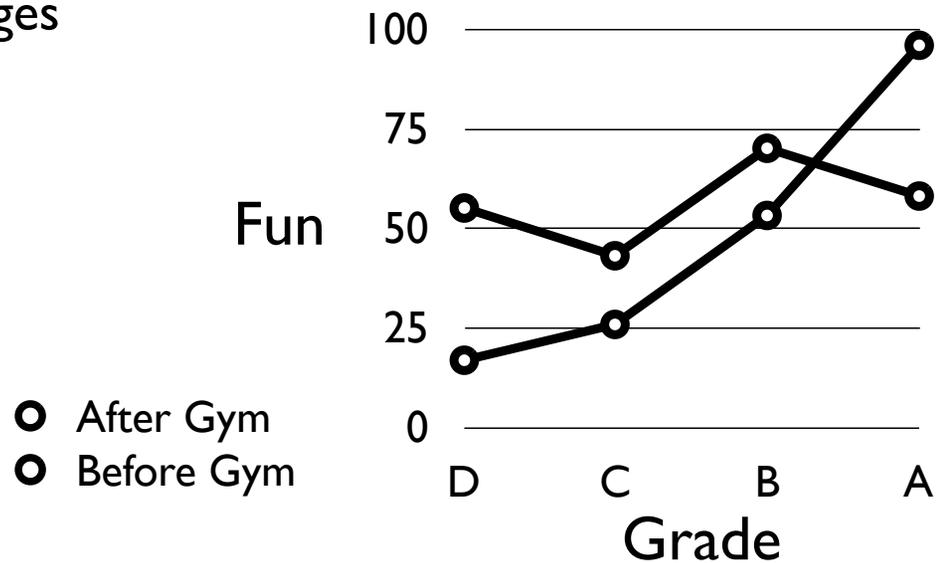
## Descriptive questions examples:

- Correlation between: shirt color, dorm, major, fun, shower, time-studying, etc.
- Q: Is it very important?



# Descriptive questions: problems I

- Self selection
- Are we only studying the admission policy of MIT?
- Possibilities:
  - Look at comparisons
  - Look at changes



# Self selection

- Reminder
  - When people pick their dorm, whether to go to the gym, if to go on a date, to drink, to have fun, to..... to..... to .....
- We invite self-selection problems

# Descriptive questions - Summary

- Many questions cannot be adequately answered with this approach.
- Balance between completeness & importance
- How do people chose a major? Do students at MIT cheat? Is eBay cheaper? Do students like online dating? How inferior is harvard?

# Question design

- We had a whole session on this .....
- Go over your notes!
- Demand effects, order effects, inferences, social desirability, scale effects, etc.

# Other ideas I

- When do people stop working?
- Telling lies (TL)
  - How good are people at TL?
  - How good do people think they are in TL?
  - How do people treat “Active” vs. “passive lies?”

# Other ideas II

- Placebo
  - Coffee
  - Alcohol
- Interviewing (first impressions)
  - How good are people?
  - How good do people think they are?

# Other ideas III

- Multi-tasking
  - e-mail
- Reading on computer vs. paper
  - Attention, memory , comprehension

# Other ideas IV

- How do decisions change under emotional states
  - dancing, gym, food, hunger etc
  - Decisions about XXX, partners, job, etc.

# Other ideas V

- Creativity
  - What improves creativity?
  - *Does engineering training decreases creativity?*
  - Does yoga increase creativity?
  - Does time pressure decreases creativity?

# Other ideas VI

- Effects of  $X$  on gym activity
- $X$  = Music, distraction, games, attractiveness of people around, how one counts, breaks, with friends?

# What next?

- Think of some ideas (many)
- Be critical (but pleasant) within your group
- Come and talk to us...