

**Exercise 7.3**

(a) Given that he is in state 1, the manufacturer has two possible controls:

$$\mu(1) \in U(1) = \{A : \text{advertise}, \bar{A} : \text{don't advertise}\}$$

Given that he is in state 2, the manufacturer may apply the controls:

$$\mu(2) \in U(2) = \{R : \text{research}, \bar{R} : \text{don't research}\}$$

We want to find an optimal stationary policy,  $\mu$ , such that Bellman's equation is satisfied. That is,  $\mu$  should solve:

$$J(i) = \max_{\mu} E_j \{g(\mu(i)) + \alpha J(j)\} \quad i = 1, 2$$

where  $j$  is the state following the application of  $\mu(i)$  at state  $i$ . We can obtain the minimum by solving Bellman's equation for each possible stationary policy and comparing the resulting costs.

For  $\mu^1 = (A, R)$ :

$$\begin{aligned} J^1(1) &= 4 + \alpha[.8J^1(1) + .2J^1(2)] \\ J^1(2) &= -5 + \alpha[.7J^1(1) + .3J^1(2)] \end{aligned}$$

Letting  $\bar{J}^1 = [J^1(1) \quad J^1(2)]'$ , we can write:

$$\bar{J}^1 = \begin{bmatrix} 4 \\ -5 \end{bmatrix} + \alpha \begin{bmatrix} .8 & .2 \\ .7 & .3 \end{bmatrix} \bar{J}^1$$

Finally, then:

$$\bar{J}^1 = \left( I - \alpha \begin{bmatrix} .8 & .2 \\ .7 & .3 \end{bmatrix} \right)^{-1} \begin{bmatrix} 4 \\ -5 \end{bmatrix}$$

For  $\mu^2 = (A, \bar{R})$ , we similarly obtain:

$$\bar{J}^2 = \left( I - \alpha \begin{bmatrix} .8 & .2 \\ .4 & .6 \end{bmatrix} \right)^{-1} \begin{bmatrix} 4 \\ -3 \end{bmatrix}$$

For  $\mu^3 = (\bar{A}, R)$ :

$$\bar{J}^3 = \left( I - \alpha \begin{bmatrix} .5 & .5 \\ .7 & .3 \end{bmatrix} \right)^{-1} \begin{bmatrix} 6 \\ -5 \end{bmatrix}$$

For  $\mu^4 = (\bar{A}, \bar{R})$ :

$$\bar{J}^4 = \left( I - \alpha \begin{bmatrix} .5 & .5 \\ .4 & .6 \end{bmatrix} \right)^{-1} \begin{bmatrix} 6 \\ -3 \end{bmatrix}$$

As  $\alpha \rightarrow 1$ , we have for any matrix  $M = \begin{bmatrix} 1-p & p \\ q & 1-q \end{bmatrix}$ :

$$(I - \alpha M)^{-1} = \frac{1}{(1-\alpha)(1-\alpha+\alpha(p+q))} \begin{bmatrix} 1-\alpha+\alpha q & \alpha p \\ \alpha q & 1-\alpha+\alpha p \end{bmatrix} \rightarrow \frac{1}{\delta(p+q)} \begin{bmatrix} q & p \\ q & p \end{bmatrix}$$

where  $\delta = 1 - \alpha$ . Thus, as  $\alpha \rightarrow 1$ :

$$\bar{J}^1 = \begin{bmatrix} 4 \\ -5 \end{bmatrix}, \quad \bar{J}^2 = \begin{bmatrix} 4 \\ -3 \end{bmatrix}, \quad \bar{J}^3 = \begin{bmatrix} 6 \\ -5 \end{bmatrix}, \quad \bar{J}^4 = \begin{bmatrix} 6 \\ -3 \end{bmatrix}$$

Thus, the optimal stationary policy is the shortsighted one of not advertising or researching.

As  $\alpha \rightarrow 1$ , we have for any matrix  $\begin{bmatrix} 1-p & p \\ q & 1-q \end{bmatrix}$ :

$$(I - \alpha M)^{-1} \rightarrow \frac{1}{\delta(p+q)} \begin{bmatrix} q & p \\ q & p \end{bmatrix}$$

where  $\delta = 1 - \alpha$ . Thus, as  $\alpha \rightarrow 1$ :

$$\bar{J}^1 = \frac{1}{\delta} \begin{bmatrix} 2 \\ 2 \end{bmatrix}, \quad \bar{J}^2 = \frac{1}{\delta} \begin{bmatrix} 5/3 \\ 5/3 \end{bmatrix}, \quad \bar{J}^3 = \frac{1}{\delta} \begin{bmatrix} 17/12 \\ 17/12 \end{bmatrix}, \quad \bar{J}^4 = \frac{1}{\delta} \begin{bmatrix} 1 \\ 1 \end{bmatrix}$$

Thus, the optimal policy is the farsighted one to advertise and research.

(b) Using policy iteration: Let the initial stationary policy be  $\mu^0(1) = \bar{A}$  (don't advertise),  $\mu^0(2) = \bar{R}$  (don't research). Evaluating this policy yields

$$J_{\mu^0} = (I - \alpha P_{\mu^0})^{-1} g_{\mu^0} = \left( I - 0.9 \begin{bmatrix} .5 & .5 \\ .4 & .6 \end{bmatrix} \right)^{-1} \begin{bmatrix} 6 \\ -3 \end{bmatrix} \approx \begin{bmatrix} 15.49 \\ 5.60 \end{bmatrix}.$$

The new stationary policy satisfying  $T_{\mu^1} J_{\mu^0} = T J_{\mu^0}$  is found by solving

$$\mu^1(i) = \arg \max [g(i, u) + \alpha \sum_{j=1}^2 p_{ij}(u) J_{\mu^0}(j)].$$

We then have

$$\begin{aligned} \mu^1(1) &= \arg \max [4 + 0.9(0.8J_{\mu^0}(1) + 0.2J_{\mu^0}(2)), 6 + 0.9(0.5J_{\mu^0}(1) + 0.5J_{\mu^0}(2))] \\ &= \arg \max [16.2, 15.5] \\ &= A. \end{aligned}$$

Similarly,

$$\begin{aligned} \mu^1(2) &= \arg \max [-5 + 0.9(0.7J_{\mu^0}(1) + 0.3J_{\mu^0}(2)), -3 + 0.9(0.4J_{\mu^0}(1) + 0.6J_{\mu^0}(2))] \\ &= \arg \max [6.27, 5.60] \\ &= R. \end{aligned}$$

Evaluating this new policy yields

$$J_{\mu^1} = \left( I - 0.9 \begin{bmatrix} .8 & .2 \\ .7 & .3 \end{bmatrix} \right)^{-1} \begin{bmatrix} 4 \\ -5 \end{bmatrix} \approx \begin{bmatrix} 22.20 \\ 12.31 \end{bmatrix}.$$

Attempting to find another improved policy, we see that

$$\begin{aligned} \mu^2(1) &= \arg \max [4 + 0.9(0.8J_{\mu^1}(1) + 0.2J_{\mu^1}(2)), 6 + 0.9(0.5J_{\mu^1}(1) + 0.5J_{\mu^1}(2))] \\ &= \arg \max [22.20, 21.53] \\ &= A, \end{aligned}$$

and

$$\begin{aligned}\mu^2(2) &= \arg \max[-5 + 0.9(0.7J_{\mu^1}(1) + 0.3J_{\mu^1}(2)), -3 + 0.9(0.4J_{\mu^1}(1) + 0.6J_{\mu^1}(2))] \\ &= \arg \max[12.31, 11.64] \\ &= R.\end{aligned}$$

Since  $J_{\mu^1} = TJ_{\mu^1}$ , we're done. The optimal policy is thus  $\mu = (A, R)$ .

The linear programming formulation for this problem is

$$\min \lambda_1 + \lambda_2$$

subject to

$$\begin{aligned}\lambda_1 &\geq 4 + 0.9[0.8\lambda_1 + 0.2\lambda_2] \\ \lambda_1 &\geq 6 + 0.9[0.5\lambda_1 + 0.5\lambda_2] \\ \lambda_2 &\geq -5 + 0.9[0.7\lambda_1 + 0.3\lambda_2] \\ \lambda_2 &\geq -3 + 0.9[0.4\lambda_1 + 0.6\lambda_2].\end{aligned}$$

By plotting these equations or by using an LP package, we see that the optimal costs are  $J^*(1) = \lambda_1^* = 22.20$  and  $J^*(2) = \lambda_2^* = 12.31$ .

**Exercise 7.5**

(a) Define three states:  $\{(s, r) : \text{the umbrella is in the same location as the person and it is raining}, (s, n) : \text{the umbrella is in the same location as the person and it is not raining}, \text{and } o : \text{the umbrella is in the other location}\}$ . In state  $(s, n)$ , the person makes the decision whether or not to take the umbrella. In state  $(s, r)$ , the person has no choice and takes the umbrella. In state  $o$ , the person also has no choice and does not take the umbrella. Bellman's equation yields

$$\begin{aligned} J(o) &= pW + \alpha pJ(s, r) + \alpha(1 - p)J(s, n) \\ J(s, r) &= \alpha pJ(s, r) + \alpha(1 - p)J(s, n) \\ J(s, n) &= \min[\alpha J(o), V + \alpha pJ(s, r) + \alpha(1 - p)J(s, n)]. \end{aligned}$$

An alternative is to use the following two states are:  $\{s : \text{the umbrella is in the same location as the person}, o : \text{the umbrella is in the other location}\}$ . In state  $s$ , the person takes the umbrella with probability  $p$  (if it rains) and makes a decision whether or not to take the umbrella with probability  $1 - p$  (if it doesn't rain). In state  $o$ , the person has no decision to make. Bellman's equation yields

$$\begin{aligned} J(o) &= pW + \alpha J(s) \\ J(s) &= p\alpha J(s) + (1 - p) \min[V + \alpha J(s), \alpha J(o)] \\ &= \min[(1 - p)V + \alpha J(s), p\alpha J(s) + (1 - p)\alpha J(o)]. \end{aligned}$$

(b) In the two-state formulation, since  $J(o)$  is a linear function of  $J(s)$ , we need only concentrate on minimizing  $J(s)$ . The two possible stationary policies are  $\mu^1(s) = \{T : \text{take umbrella}\}$  and  $\mu^2(s) = \{L : \text{leave umbrella}\}$ .

For  $\mu^1$ , we have

$$\begin{aligned} J^1(s) &= (1 - p)V + \alpha J(s) \\ &= \frac{(1 - p)V}{1 - \alpha}. \end{aligned}$$

For  $\mu^2$ , we have

$$\begin{aligned} J^2(s) &= p\alpha J(s) + (1 - p)\alpha J(o) \\ &= p\alpha J(s) + (1 - p)\alpha[pW + \alpha J(s)] \\ &= \frac{(1 - p)pW}{\frac{1}{\alpha} - p - (1 - p)\alpha}. \end{aligned}$$

So the optimal policy is to take the umbrella whenever possible if

$$J^1(s) < J^2(s),$$

or when

$$\frac{(1-p)V}{1-\alpha} < \frac{(1-p)pW}{\frac{1}{\alpha} - p - (1-p)\alpha}.$$

This expression simplifies to

$$p > \frac{\frac{V}{\alpha}(1+\alpha)}{W+V}.$$

Using the three-state formulation, we see from the second equation that

$$J(s, n) = \frac{1-\alpha p}{\alpha(1-p)} J(s, r).$$

Then, the other two equations become

$$J(o) = pW + J(s, r)$$

and

$$J(s, n) = \min[\alpha J(o), V + J(s, r)].$$

$J(o)$  and  $J(s, n)$  are linear functions of  $J(s, r)$  so again, we can just concentrate on minimizing  $J(s, r)$  via the equation

$$\frac{1-\alpha p}{\alpha(1-p)} J(s, r) = \min[\alpha J(o), V + J(s, r)].$$

Using the same process as in the two-state formulation, we get the same result.

### Exercise 7.7

Suppose that  $J_k(i+1) \geq J_k(i)$  for all  $i$ . We will show that  $J_{k+1}(i+1) \geq J_{k+1}(i)$  for all  $i$ . Consider first the case  $i+1 < n$ . Then by the induction hypothesis, we have

$$c(i+1) + \alpha(1-p)J_k(i+1) + \alpha p J_k(i+2) \geq ci + \alpha(1-p)J_k(i) + \alpha p J_k(i+1). \quad (1)$$

Define for any scalar  $\gamma$ ,

$$F_k(\gamma) = \min[K + \alpha(1-p)J_k(0) + \alpha p J_k(1), \gamma].$$

Since  $F_k(\gamma)$  is monotonically increasing in  $\gamma$ , we have from Eq. (1),

$$\begin{aligned} J_{k+1}(i+1) &= F_k(c(i+1) + \alpha(1-p)J_k(i+1) + \alpha p J_k(i+2)) \\ &\geq F_k(ci + \alpha(1-p)J_k(i) + \alpha p J_k(i+1)) \\ &= J_{k+1}(i). \end{aligned}$$

Finally, consider the case  $i+1 = n$ . Then, we have

$$\begin{aligned} J_{k+1}(n) &= K + \alpha(1-p)J_k(0) + \alpha p J_k(1) \\ &\geq F_k(ci + \alpha(1-p)J_k(i) + \alpha p J_k(i+1)) \\ &= J_{k+1}(n-1). \end{aligned}$$

The induction is complete.

### Exercise 7.8

A threshold policy is specified by a threshold integer  $m$  and has the form

Process the orders if and only if their number exceeds  $m$ .

The cost function corresponding to a threshold policy specified by  $m$  will be denoted by  $J_m$ . By Prop. 3.1(c), this cost function is the unique solution of system of equations

$$J_m(i) = \begin{cases} K + \alpha(1-p)J_m(0) + \alpha p J_m(1) & \text{if } i > m, \\ ci + \alpha(1-p)J_m(i) + \alpha p J_m(i+1) & \text{if } i \leq m. \end{cases} \quad (1)$$

Thus for all  $i \leq m$ , we have

$$J_m(i) = \frac{ci + \alpha p J_m(i+1)}{1 - \alpha(1-p)},$$

$$J_m(i-1) = \frac{c(i-1) + \alpha p J_m(i)}{1 - \alpha(1-p)}.$$

From these two equations it follows that for all  $i \leq m$ , we have

$$J_m(i) \leq J_m(i+1) \quad \Rightarrow \quad J_m(i-1) < J_m(i). \quad (2)$$

Denote now

$$\gamma = K + \alpha(1-p)J_m(0) + \alpha p J_m(1).$$

Consider the policy iteration algorithm, and a policy  $\bar{\mu}$  that is the successor policy to the threshold policy corresponding to  $m$ . This policy has the form

Process the orders if and only if

$$K + \alpha(1-p)J_m(0) + \alpha p J_m(1) \leq ci + \alpha(1-p)J_m(i) + \alpha p J_m(i+1)$$

or equivalently

$$\gamma \leq ci + \alpha(1-p)J_m(i) + \alpha p J_m(i+1).$$

In order for this policy to be a threshold policy, we must have for all  $i$

$$\gamma \leq c(i-1) + \alpha(1-p)J_m(i-1) + \alpha p J_m(i) \quad \Rightarrow \quad \gamma \leq ci + \alpha(1-p)J_m(i) + \alpha p J_m(i+1). \quad (3)$$

This relation holds if the function  $J_m$  is monotonically nondecreasing, which from Eqs. (1) and (2) will be true if  $J_m(m) \leq J_m(m+1) = \gamma$ .

Let us assume that the opposite case holds, where  $\gamma < J_m(m)$ . For  $i > m$ , we have  $J_m(i) = \gamma$ , so that

$$ci + \alpha(1-p)J_m(i) + \alpha p J_m(i+1) = ci + \alpha\gamma. \quad (4)$$

We also have

$$J_m(m) = \frac{cm + \alpha p \gamma}{1 - \alpha(1-p)},$$

from which, together with the hypothesis  $J_m(m) > \gamma$ , we obtain

$$cm + \alpha\gamma > \gamma. \quad (5)$$

Thus, from Eqs. (4) and (5) we have

$$ci + \alpha(1-p)J_m(i) + \alpha pJ_m(i+1) > \gamma, \quad \text{for all } i > m, \quad (6)$$

so that Eq. (3) is satisfied for all  $i > m$ .

For  $i \leq m$ , we have  $ci + \alpha(1-p)J_m(i) + \alpha pJ_m(i+1) = J_m(i)$ , so that the desired relation (3) takes the form

$$\gamma \leq J_m(i-1) \Rightarrow \gamma \leq J_m(i). \quad (7)$$

To show that this relation holds for all  $i \leq m$ , we argue by contradiction. Suppose that for some  $i \leq m$  we have  $J_m(i) < \gamma \leq J_m(i-1)$ . Then since  $J_m(m) > \gamma$ , there must exist some  $\bar{i} > i$  such that  $J_m(\bar{i}-1) < J_m(\bar{i})$ . But then Eq. (2) would imply that  $J_m(j-1) < J_m(j)$  for all  $j \leq \bar{i}$ , contradicting the relation  $J_m(i) < \gamma \leq J_m(i-1)$  assumed earlier. Thus, Eq. (7) holds for all  $i \leq m$  so that Eq. (3) holds for all  $i$ . The proof is complete.

### Exercise 7.10

(a) The states are  $s^i$ ,  $i = 1, \dots, n$ , corresponding to the worker being unemployed and being offered a salary  $w^i$ , and  $\bar{s}^i$ ,  $i = 1, \dots, n$ , corresponding to the worker being employed at a salary level  $w^i$ . Bellman's equation is

$$J(s^i) = \max \left[ c + \alpha \sum_{j=1}^n \xi_j J(s^j), w^i + \alpha J(\bar{s}^i) \right], \quad i = 1, \dots, n, \quad (1)$$

$$J(\bar{s}^i) = w^i + \alpha J(\bar{s}^i), \quad i = 1, \dots, n, \quad (2)$$

where  $\xi_j$  is the probability of an offer at salary level  $w^j$  at any one period.

From Eq. (2), we have

$$J(\bar{s}^i) = \frac{w^i}{1-\alpha} \quad i = 1, \dots, n,$$

so that from Eq. (1) we obtain

$$J(s^i) = \max \left[ c + \alpha \sum_{j=1}^n \xi_j J(s^j), \frac{w^i}{1-\alpha} \right],$$

Thus it is optimal to accept salary  $w^i$  if

$$w^i \geq (1-\alpha) \left( c + \alpha \sum_{j=1}^n \xi_j J(s^j) \right).$$

The right-hand side of the above relation gives the threshold for acceptance of an offer.

(b) In this case Bellman's equation becomes

$$J(s^i) = \max \left[ c + \alpha \sum_{j=1}^n \xi_j J(s^j), w^i + \alpha \left( (1-p_i)J(\bar{s}^i) + p_i \sum_{j=1}^n \xi_j J(s^j) \right) \right] \quad (3)$$

$$J(\bar{s}^i) = w^i + \alpha \left( (1-p_i)J(\bar{s}^i) + p_i \sum_{j=1}^n \xi_j J(s^j) \right). \quad (4)$$

Let us assume without loss of generality that

$$w^1 < w^2 < \dots < w^n.$$

Let us assume further that  $p_i = p$  for all  $i$ . From Eq. (4), we have

$$J(\bar{s}^i) = \frac{w^i + p \sum_{j=1}^n \xi_j J(s^j)}{1 - \alpha(1 - p)},$$

so it follows that

$$J(\bar{s}^1) < J(\bar{s}^2) < \dots < J(\bar{s}^n). \quad (5)$$

We thus obtain that the second term in the maximization of Eq. (3) is monotonically increasing in  $i$ , implying that there is a salary threshold above which the offer is accepted.

In the case where  $p_i$  is not independent of  $i$ , salary level is not the only criterion of choice. There must be consideration for job security (the value of  $p_i$ ). However, if  $p_i$  and  $w^i$  are such that Eq. (5) holds, then there still is a salary threshold above which the offer is accepted.

### Exercise 7.11

Using the notation of Exercise 7.10, Bellman's equation has the form

$$\lambda + h(s^i) = \max \left[ c + \sum_{j=1}^n \xi_j h(s^j), w^i + (1 - p_i)h(\bar{s}^i) + p_i \sum_{j=1}^n \xi_j h(s^j) \right], \quad i = 1, \dots, n, \quad (3)$$

$$\lambda + h(\bar{s}^i) = w^i + (1 - p_i)h(\bar{s}^i) + p_i \sum_{j=1}^n \xi_j h(s^j), \quad i = 1, \dots, n. \quad (4)$$

From these equations, we have

$$\lambda + h(s^i) = \max \left[ c + \sum_{j=1}^n \xi_j h(s^j), \lambda + h(\bar{s}^i) \right], \quad i = 1, \dots, n,$$

so it is optimal to accept a salary offer  $w^i$  if  $h(\bar{s}^i)$  is no less than the threshold

$$c - \lambda + \sum_{j=1}^n \xi_j h(s^j).$$

Here  $\lambda$  is the optimal average salary per period (over an infinite horizon). If  $p_i = p$  for all  $i$  and  $w^1 < w^2 < \dots < w^n$ , then from Eq. (4) it follows that  $h(\bar{s}^i)$  is monotonically increasing in  $i$ , and the optimal policy is to accept a salary offer if it exceeds a certain threshold.

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