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## MIT Clean Water 4 All, Inc.



Cash Fitzpatrick Vanessa Green Izumi Kikkawa **Andrew Swanton** 

Tamar Losleben

December 7th, 2007

# **Meeting Agenda**

Ghana: Background and Logistics

- Horizontal Roughing Filtration: Tamar Losleben
- Household Filtration: Izumi Kikkawa
- . Ceramic Pot (Kosim) filter + Chlorine Disinfection with Aquatabs: Andrew Swanton
- . Chlorine Products: Cash Fitzpatrick
- . HWTS Consumer Choice Study: Vanessa Green

## **Background**

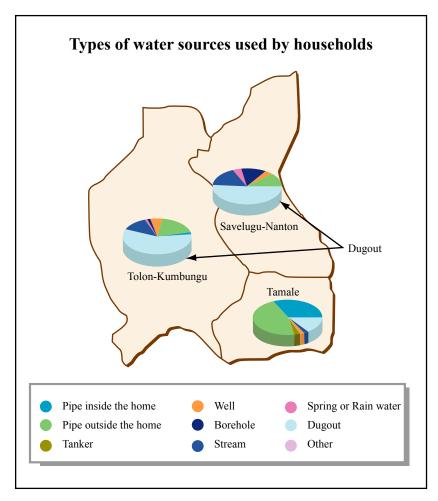
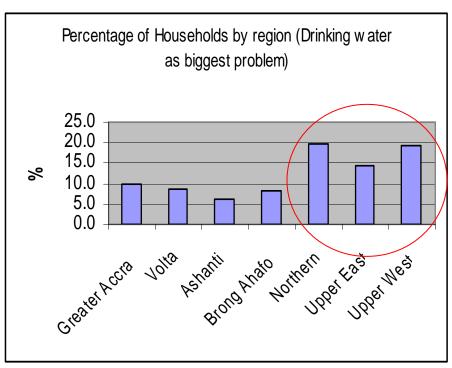


Figure by MIT OpenCourseWare.

# Large Percentage of Water Source is Dugouts



(National Statistical Services Survey -CWIQ 2003)

Local Perception: Lack of Clean Drinking Water is a Major Problem

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**Dugouts** 



St. Mary's Dam

E-Coli, Total Coliform, and Turbidity of Raw Water Samples from Selected Dugouts During the Rainy Season in Tamale and Savelugu Districts

Ti and the second secon				
Location	<b>Date</b> (2006)	E. coli (CFU per 100 mL)	Total Coliforms (CFU per 100 mL)	Turbidity (TU)
Ghanasco Muali Dam, TD	20-Jun	169	6,621	~1,600
Kaleriga Dam, TD	22-Jun	754	13,475	> 2,000
Bipelar Dam, TD	27-Jun	100	21,667	38
St. Mary's Dam, TD	29-Jun	1,650	52,110	>2,000
Dungu Dam, TD	4-Jul	133	4,540	400
Libga Dam, SD	6-Jul	0	500	75
Bunglung Dam, SD	11-Jul	200	5117	300
Diare Dam, SD	13-Jul	0	3,417	23
Libga Dam, SD	17-Jul	50	1,408	50
Gbanyami Dam, TD	19-Jul	367	19,150	~1,000
Vitting Dam, TD	25-Jul	1,400	12,767	~125
Average	,	438	12,797	690

Source: Foran, 2007

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### **Horizontal Roughing Filtration:**

- Low-cost community pre-treatment to make slow sand filtration a viable option for highly turbid waters
  - Effluent target of 20 NTU
  - 85 90% removal efficiency for high turbidity (150-500 NTU)
  - Effectiveness highly dependent on controlling filtration rate
  - Cleaning media difficult and labor-intensive

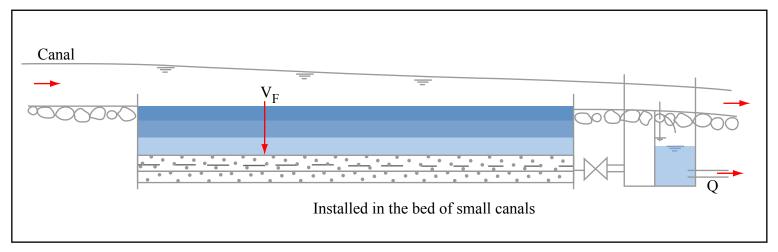
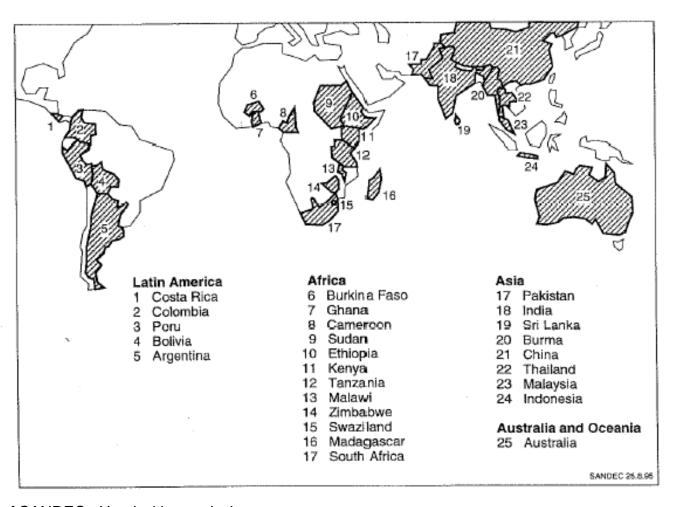


Figure by MIT OpenCourseWare.

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### **Horizontal Roughing Filtration:**

#### **Geographic Distribution of Use in 1995**



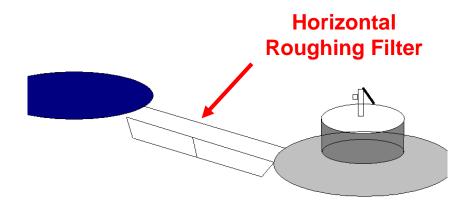
Courtesy of SANDEC. Used with permission.

MIT Clean Water 4 All, Inc.

### **Horizontal Roughing Filtration:**

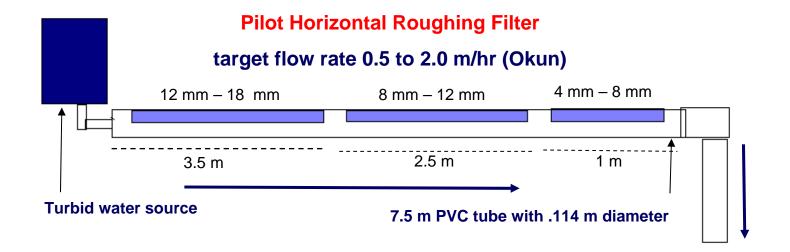
#### **Community Pre-Filtration of Dugout Water**

- Objective: Improve the effectiveness of horizontal roughing filters
   (HRF) at removing turbidity from highly turbid dugout surface water.
- Tools:
  - HRF Pilot Tests MIT(1) and Ghana(2)
  - . Examine effectiveness of existing HRF in Ghana
  - Characterize dugout physical water quality



# Horizontal Roughing Filtration: MIT/Ghana Pilot Test

- Target turbidity removal rate to reach 20 NTU effluent
- Design variables(Wegelin)
  - Filtration rate (m/h)
  - Filter media size (mm) and type (gravel and broken clay)
  - Length of each specific filter medium (m)
  - Number of filter fractions
  - Height and width of filter bed area (m^2)
- Evaluate system based on:
  - Head loss
  - Filtration rate
  - Influent and effluent water quality

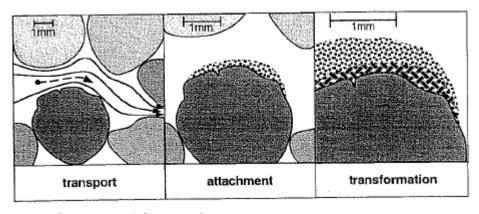


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### **Horizontal Roughing Filtration:**

#### Influent and Effluent Physical and Microbial Water Quality

- **Turbidity** turbidity meter (NTU)
- Filtrability relative efficiency of HRF in solid matter removal (instead of suspended solids concentration)
- Settleable solids —solid removal by sedimentation (Imhoff cone)
- Suspension stability settling properties
- Sequential filtration tests particle size suspension characteristics
- 3M Petrifilm E.coli/Coliform indicator for fecal contamination



Courtesy of SANDEC. Used with permission.

#### **Horizontal Roughing Filtration:**

### **January Timeline**

January 3<sup>rd</sup> Arrive in Accra, Ghana

January 4<sup>th</sup> – 5<sup>th</sup> Travel to Tamale and orientation, bike/walk to dugouts, meet

**Peace Corps Volunteer** 

January 6<sup>th</sup> Collect materials and meet people

January 7<sup>th</sup> – 9th Set up HRFs. Take dugout samples.

January 9<sup>th</sup> – 26<sup>th</sup> Run HRFs and test daily water quality

Continue to take dugout samples.

Visit existing HRFs and test water quality.

#### **GOALS** while in Ghana:

- Run pilot systems and set up system for data collection for February
- Visit as many existing HRF and understand design and filter efficiency
- Meet with UNICEF Water and Sanitation officer
- . Meet with Peace Corps Health APCD

#### **Horizontal Roughing Filtration:**

### **Literature Reviewed**

APSU (2006) Ahmed, Farooqque. *Optimising Multi-Stage Filtration Units for Use in Bangladesh: Research Findings*. (2006) Arsenic Policy Support Unit (APSU), Ministry of Local Government Rural Development and Cooperatives.

Gerardo G, Latorre J, Sánchez A, and Sánchez LD. *Multi-Stage Filtration*. Oct 2006. IRC International Water and Sanitation Centre. Thematic Overview Paper 15.

Murcott S., Johnson S., Foran M., Yazdani I., and Doyle K. Water Quality of Dugout Water in Northern Region Ghana and Methods to Reduce Turbidity, Microbes, and Guinea Worm. June 2007. Draft internal report

Ochieng G.M.M., Otieno F.A.O., Ogada T.P.M., Shitote S.M. and Menzwa D.M. (2004). *Performance of multistage filtration using different filter media against conventional water treatment systems.* Water SA 30(3) 361-367.

Schulz C and Okun D. Surface Water Treatment for Communities in Developing Countries. (1992) John Wiley and Sons, Inc. Great Britain.

Wegelin, Martin. (1996) Surface Water Treatment by Roughing Filters: A Design, Construction, and Operation Manual. Swiss Federal Institute for Environmental Science and Technology (EAWAG) Department Water and Sanitation in Developing Countries (SANDEC). Report 2/96.

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### **Household Treatment of High Turbidity Water**

### **Biosand Filter**

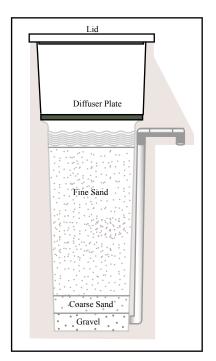
- » Household treatment
- » Intermittent Slow Sand Filtration
- » Removes:
  - >>90 % of E.coli bacteria
  - > 100 % of protozoa and helminthes (worms)
  - > 50-90 % of organic and inorganic toxicants
  - > <67 % of iron and manganese
  - > most suspended solids
- » Being applied to various communities, countries
- » Disadvantages:
  - does not suit treatment of high turbidity water
    - Decline in treatment efficiency, frequent clogging and maintenance requirement

S. Murcott; Biosand Filter – International Aid Plastic Version Household Water Treatment and Safe Storage Product and Implementation Fact Sheet (July 2007)

#### **Household Treatment of High Turbidity Water**

## Objective:

Establishment of Household Treatment Method for High Turbidity Water



### Modification of Biosand Filter

### Approaches:

- >sedimentation/ rough filtration
- >circulation of water flow within the filter

Figure by MIT OpenCourseWare.

S. Murcott; Biosand Filter – International Aid Plastic Version HWTS Product and Implementation Fact Sheet (July 2007)

### **Household Treatment of High Turbidity Water**

### **Approaches & Evaluation**

### **Biosand Filter**

- material and size of media
- altering flow path

### **Sedimentation Unit**

Sedimentation tests in Ghana

### Rough Filtration

- altering material and size of conventional media
- disposable material…?

Ideally combined into one process...

### **Evaluation**

- Turbidity removal
- total coliform, E.coli
- Head loss
- Flow rate
- residence time
- Clogging time
   frequency of maintenance

# Household Treatment of High Turbidity Water **Schedule**

- Day 1-3 Visiting local dugoutsCleaning and setting up working site
- Day 4-7 Setting up biosand filters and columns
- Day 8-14 Running biosand filters, columns (formation of biofilms and schumutzdecke) Sedimentation tests/ Rough filtration tests
- Day 15- 21 Evaluation of biosand filters Combining sedimentation/ rough filtration units

### Literature Reviewed

- S.Murcott, Biosand Filter-International Aid Plastic Version. Household Water Treatment and Safe Storage (HWTS) Product and Implementation Fact Sheet, July 2007
- B.J.Buzunis, Intermittently Operated Slow Sand Filtration: A New Water Treatment Process, March 1995
- T.Lee, Biosand Household Water Filter Project in Nepal, June 2001
- S.Murcott; S.Johnson; M.Foran; I.Yazdani; K.Doyle, Internal Report Water Quality of Dugout Water in Northern Region Ghana and Methods to Reduce Turbidity, Microbes and Guinea Worm, Jun 2007
- Optimising Multi-Stage Filtration Units for Use in Bangladesh

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# Ceramic Kosim Filter and Aquatabs

Image of Kosim Filter removed due to copyright restrictions.

Image of Aquatabs packaging removed due to copyright restrictions.

- •100-1000 NTU waters
- •99.7% Removal of E.Coli
- •Ceramica Tamakloe Ltc. 2000
- •UNICEF-Ghana 5000
- •Oxfam 500

- •NaDCC
- •5 NTU waters
- •CDC Study 240 households
- •Flood Victims 10 million

### Research Plan

- Develop proper dosing protocol for the Kosim + Aquatabs system
- Water Quality Testing: turbidity, E.Coli, total coliform, chlorine residual
- Technical functionality: flow rate new/old, breakage rates
- Evaluate proper use
- Survey user acceptability

# **Activities - Daily**

#### Jan 5-11

Offer Combined System – 10 households

#### Jan 12-18

•Return to households – follow-up, water samples

#### Jan 19-26

Return to households – follow-up, water samples

### **Everyday**

- Perform tests on Kosim filter at lodging site water quality, flow rate
- Perform water quality tests on one of following water source, pre-treatment/post-treatment storage

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# **Objectives**

Pilot study to compare:

Community-scale system using HTH Calcium Hypochlorite

And

Ceramic Kosim filter + Aquatabs

#### **Chlorine Products**

### **Criteria**

### Water Quality

- » Free and Residual Chlorine Tests
- » Turbidity, pH, microbial analysis

### Proper Use

- » Correct dosing procedures for Aquatabs
- » Operation and maintenance of HTH system

### Consumer Preference

- » Either product, neither product
- » Adoption (taste, odor)

### General Sustainability

- » Ability to be maintained
- » Capital and maintenance cost

#### **Chlorine Products**

### Research Plan

- January 5-12
- Identify appropriate doser location
- Acquire needed parts and materials
- Acquire approval for installation
- Assembly and construction
- January 13-20
- Collect pH, turbidity, microbial, and free & total chlorine data
- Optimize system
- Document O&M practices of system
- Assist as needed the Aquatabs + Kosim filter option
- January 21-26
- Identify an individual or organization to take over after January
- Train them to effectively manage system

### **Literature Reviewed**

### Aquatabs

- Medentech Ltd. Contribution to the Millennium Development Goals & Ghana: Aquatabs. Internal Unpublished Plan. February 2007.
- Blanton, L. The Health Impact Study of Aquatabs in Tamale: A Work in Progress. Presented at MIT November 17, 2006.
- Medentech Ltd. Tanzania: The Aquatabs Experience. Internal Unpublished Plan. November 2006.
- Medentech Ltd. Material Safety Data Sheet. 2001.
- Medentech Ltd. Aquatabs Technical Report. Internal Report. November 2006.
- Medentech Ltd. Aquatabs Cleaning and Disinfection of Tankers and Water Storage Tanks. Adapted from: WHO/SEARO Technical Notes for Emergencies: Technical Note No. 3. Internal Report. May 2007.

### HTH Calcium Hypochlorite

- Parr, M., Smith, M., Shaw, R. *46. Chlorination*. WEDC Loughborough University. July 1999.
- Trevalinet, B. Massachusetts Institute of Technology & Arch Chemicals. Presented at Arch Facility, Cheshire, CT. October 23, 2006.
- Harp, D. Current Technology of Chlorine Analysis for Water and Wastewater. Hach Company, 1995.
- Blanchette, D. *Arch Chemicals*. Presented at Arch Facility, Cheshire, CT. October 23, 2006.
- Meyer, E. Use of Dry Chlorine for Low Tech Sanitation: Case Studies in Developing Regions. Chemistry for Water: Toward Fresh Water for Everybody During the 21st Century. June 21, 2004.
- Porque, B. Water Supplies in Mali Disinfection of Water in a Rural Environment. Eau LAMBDA.
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- Skinner, B. Chlorination: A Contribution to Reducing Diarrhoeal Diseases. WELL. February 2005.
- Cairncross, S., Feachem, R. Environmental Health Engineering in the Tropics: An Introductory Text, Second Edition. John Wiley & Sons. August 1993.
- Schulz, C., Okun, D. Surface Water Treatment for Developing Countries. John Wiley & Sons. 1984.

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#### **Ghana Consumer Choice Project:**

### **Objectives**

# Assess product consumer research on product choice for a select group of available HWTS options in Northern Region Ghana including:

- Disinfection-Only (Aquatabs)
- Particle Removal (Kosim filter, Doulton Candle Filter, Okay Candle Filter)
- Combined System (PuR, Kosim / Aquatabs)
- Sachet Water

### **Description of Survey Instrument**

Designed to define customer groups with distinct behaviors and preferences, desired HWTS product features will then be assessed for each segment

#### **Household Profile**

- Define actionable market segments for HWTS products in Northern Ghana
- Assess differences behavior and beliefs cross market segments.

#### **Conjoint Analysis**

- Understand product feature preference
- Assess variations in ideal HWTS product by customer segment

#### Research Questions Addressed

Goal

- Demographics Gender? Age? Family size? Number of children under 5?
- Purchaser identification Who makes the buying decision? Who influences? Where are products bought?
- Ability to pay Profession? Fuel type?
- Water treatment, sanitation and health practices and beliefs - Source?
   Current treatment system?
   Satisfaction? Amount filtered daily

- What features of an HWTS product are most important to Ghanaian customers?
- How much would they pay for each feature? Existing products?
- Which existing product is most attractive to customers?
- How could existing products be improved to be more attractive to customers / better meet needs?

## **Conjoint Methodology**

Note: Price randomized based on feature set

We have selected six product attributes to test and each attribute is divided into two to four levels. Three potential attributes were eliminated.

Attributes and Levels

Water Clarity Water Taste Product Look Clear Crisp & Clean Consumable Partially Clear Chlorine Modern Durable Turbid Earthy / Natural Traditional Durable / Dirty Plastic / Made in Ghana Health Filter Speed Price\* Normal sickness Slow • Low Reduced sickness Fast Medium Immediate • High ater Temperature Channel orage Amount < 10 liters • Ambier • Store - Not po, able • >10 liters • Cool Door-to-door

Water Clarity – Team will carry vessels of each water type to show visual difference.

Water Taste – Team will carry vessels of each of four water types. "Crisp & clean" will be factory produced sachet water. Chlorine water is correctly dosed using Aquatabs. Earthy/natural will be ceramic filtered water. "Dirty water" is boiled dugout water.

**Product Type -** Pictures of three of each product type will be provided. For example, one picture would show three consumable types, including Aquatabs, PuR, and sachet water. Etc.

**Health** - Descriptions and/or pictures of three or more symptoms associated with typical Ghanaian waterborne diseases (e.g., person with diarrhea, child with distended belly) and reduced levels of waterborne disease

**Speed of treatment -** Described and/or shown as minutes per 10 liter volume.

**Price** - Price based on GHS per liter.

### **Conjoint Delivery**

There will be 8 -10 selection sets from which one box can be chosen

Example Feature Set - Comparison #1\*

Feature Set #1	Feature Set #2	Feature Set #3	Do Not Purchase
Water Clarity:  • Clear Water Taste:  • Crisp and Clean Product Type:  • Consumable Filter Speed:  • Slow Health:  • Normal Sickness Price:  • TBD	Water Clarity: • Turbid Water Taste: • Earthy Product Type: • Modern Durable Filter Speed: • Slow Health: • Reduced Sickness Price: • TBD	Water Clarity:  • With Sediment Water Taste:  • Earthy Product Type:  • Consumable Filter Speed:  • Immediate Health:  • Normal Sickness Price:  • TBD	

Note: Recipient chooses #1,#2,#3 or #4. Number of "Feature Set Comparisons depends on number of attributes and levels selected. Assuming six attributes (as shown on slide 10), survey recipients will be shown 8 "Feature Set Comparisons"

The survey instrument was developed in English, but the comparison sets shown to recipients will have pictures and may also be read (respondents may not be literate and there are a large number of potential tribal languages)

#### **Ghana Consumer Choice Project:**

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### **Activities & Process**

#### **Field Study Process:**

- Baseline survey of 300 low and middle income households -- includes households from rural areas and also from Tamale (<200K people)</li>
- Four sets of local surveyors will be trained by the MIT/PHW team
- A two day pilot study will be conducted followed by 14 days of surveying
- Water quality tests will be conducted for each household: proposed tests include turbidity (on-site); the 3M<sup>™</sup> Petrifilm<sup>™</sup> test for E.Coli and total coliform and, where appropriate, chlorine residual.

#### **Proposed analysis**

- Market segmentation / customer profiles
- Preferred product features assessments
- Mapping to existing products
- Product modification / pricing
- Selling strategy

#### **Project Team:**

- Vanessa Green (M.Eng. Thesis)
- G-lab team (4 Sloan students overseeing development of conjoint)
- Ghanaian survey and marketing team (~8 individuals)

#### **Ghana Consumer Choice Project:**

#### MIT Clean Water 4 All, Inc.

### **Draft Timeline**

#### Fall Term Activities (Status):

- Determine survey scope and scale (Complete)
- Background research on Ghana, consumer choice ect. (Complete)
- Finalize baseline survey instrument (Complete, pending conjoint pairings)
- Successfully conclude MIT COUHES approval (Mid-December)
- Logistical Planning / Develop Surveyor Training Materials (Mid-December)

	<u>Activity</u>	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May.	Jun.
Consumer Choice Research	Logistics	Sce	ppe	Ghana Staffing	•					
	Consumer Choice Survey Instrument		Design	MIT App.	1					
	Customer Assessment				Field		Analy	rsis		Final Report
	Water Quality Assessment			Design	Field		Analy	rsis		Final Report
			Revised Prop PATH / M. Proposal Pres	Eng.	Check-in with PATH		Check-in with PATH	PAT	Ift Report to FH / M.Eng. hesis Due	June 30/08 Report to PA