

INTRODUCTION TO TRANSPORTATION SYSTEMS

Lectures 5/6: Modeling/Equilibrium/Demand

OUTLINE

1. **Conceptual view of TSA**
2. **Models: different roles and different types**
3. **Equilibrium**
4. **Demand Modeling**

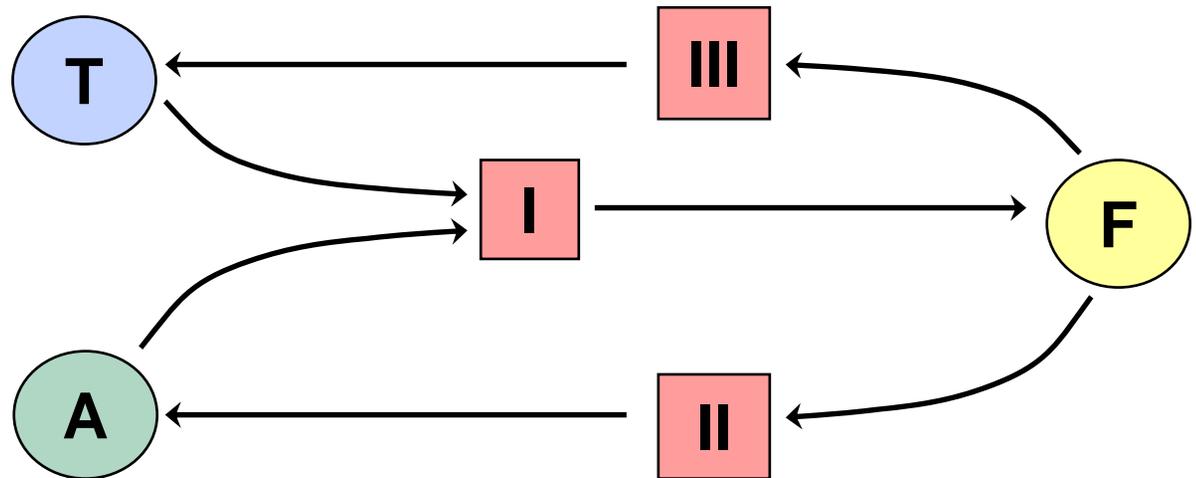
References:

Manheim, *Fundamentals of Transportation Systems Analysis*, Chapter 1
Gomez-Ibañez et al., *Essays in Transportation Economics and Policy*, Chapter 2

CONCEPTUAL VIEW OF TSA

3 elements in transport system problems:

- Transport system, T
- Activity system, A
- Flow pattern, F



CONCEPTUAL VIEW OF TSA

3 types of inter-relationships:

- **Type I:** Direct interaction between T and A to produce F
The short-run "equilibrium" or outcome
Many problems are dynamic rather than static
- **Type II:** Feedback from F to A
 A is continually in flux with some changes resulting from F
- **Type III:** Transport system changes as a result of F
Transport operator adds service on a heavily-used route
New highway link constructed

MODELS: DIFFERENT ROLES AND DIFFERENT TYPES

- **Models represent real system to predict impacts if specific actions are taken**

Key elements of a model:

- **Control variables: the decision variables**
- **Indirect control variables: these are indirectly affected by decisions**
- **Exogenous variables: known *a priori*, not affected by interactions**
- **Relationships between variables**
- **Parameters or coefficients**

MODELS: DIFFERENT ROLES AND DIFFERENT TYPES

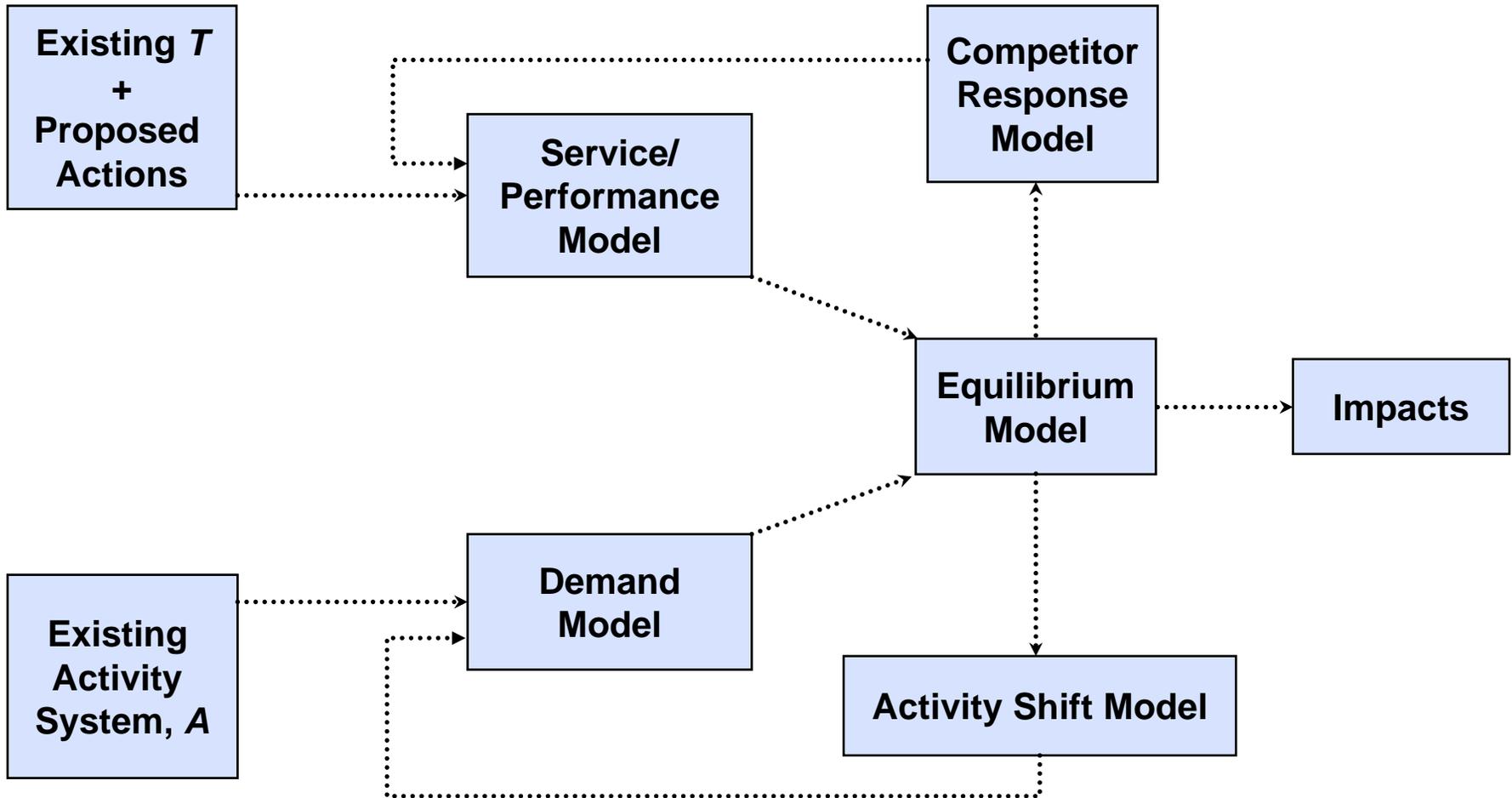
Attributes of a model:

- **Complexity**
- **Accuracy**
- **Data Requirements**
- **Computational Requirements**
- **Estimation Requirements**

ROLES FOR MODELS IN TSA

- **Performance models:** predicts performance or service equality at different flow levels
- **Demand models:** predicts the flows that result at different levels of service quality and price
- **Equilibrium models:** predicts F , given T and A , or finds flow which simultaneously satisfies performance and demand relationships
- **Activity shift models:** predicts changes in A over time
- **Competitor response models:** predicts response by other operators to F and changes in T

PREDICTION REVISITED



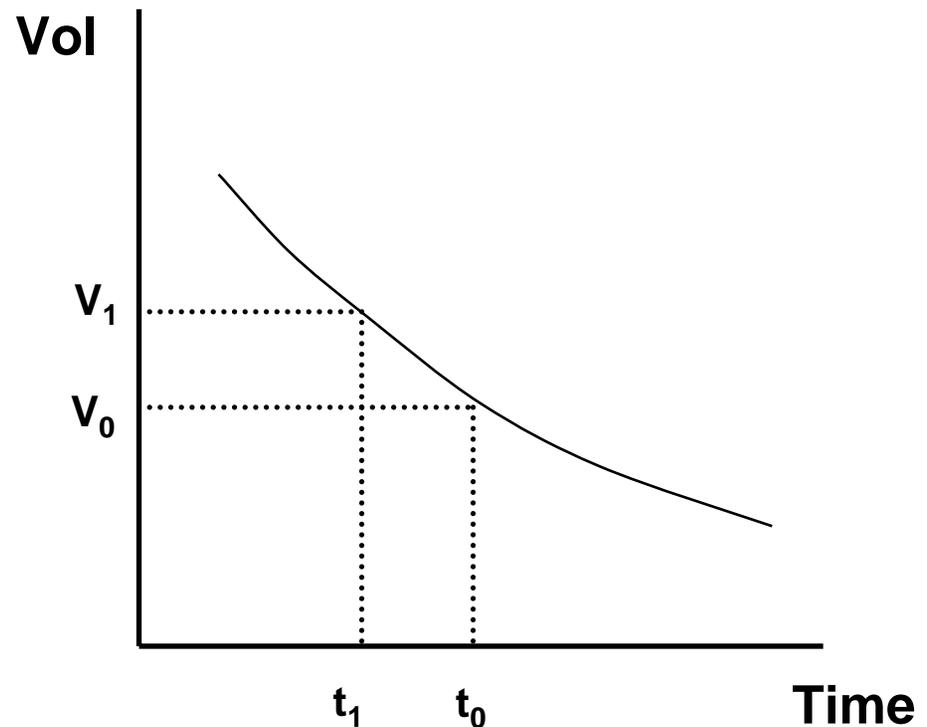
TYPES OF MODELS

- **Descriptive: typical models for performance and demand**
 - simulation models
 - systems of linear or non-linear equations
 - cross-sectional vs time-series
- **Optimization: used in designing some aspects of the transportation system**
 - continuous or discrete variables
 - linear or non-linear functions

TRANSPORT DEMAND

Basic premise: transport is a derived demand

Classic simple demand function for a single O-D pair with fixed activity system



DEMAND AND SUPPLY: Classical Microeconomic View

Market demand function

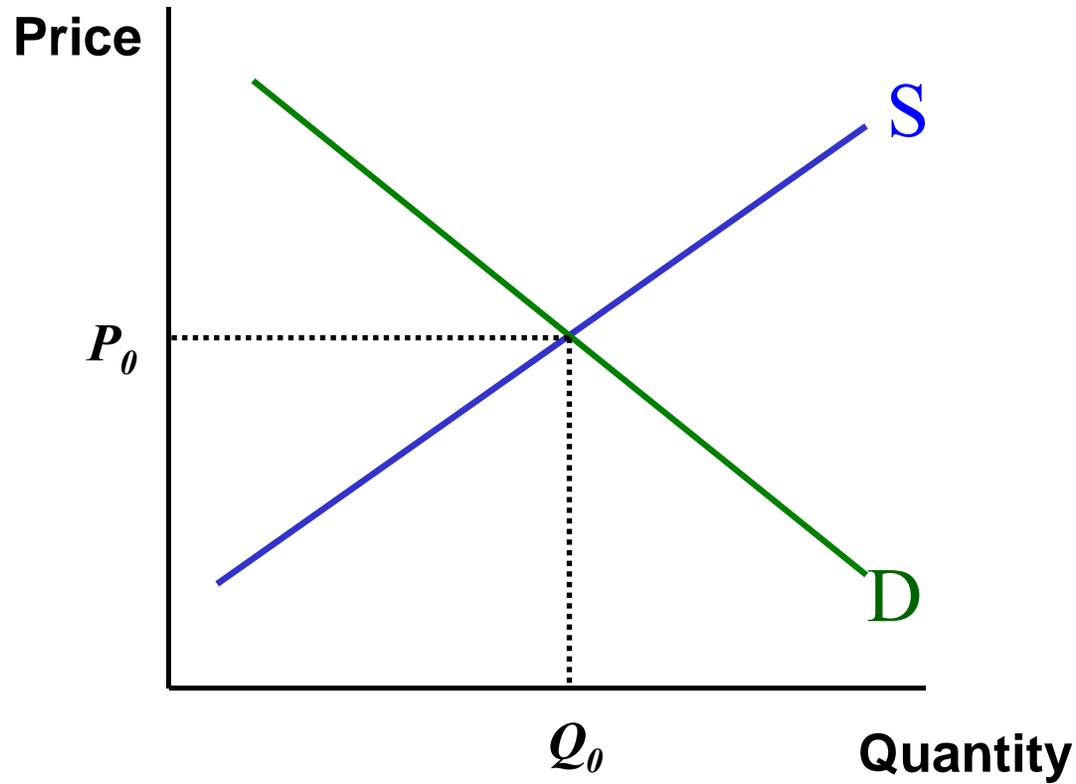
- Represents behavior of users

Market supply function

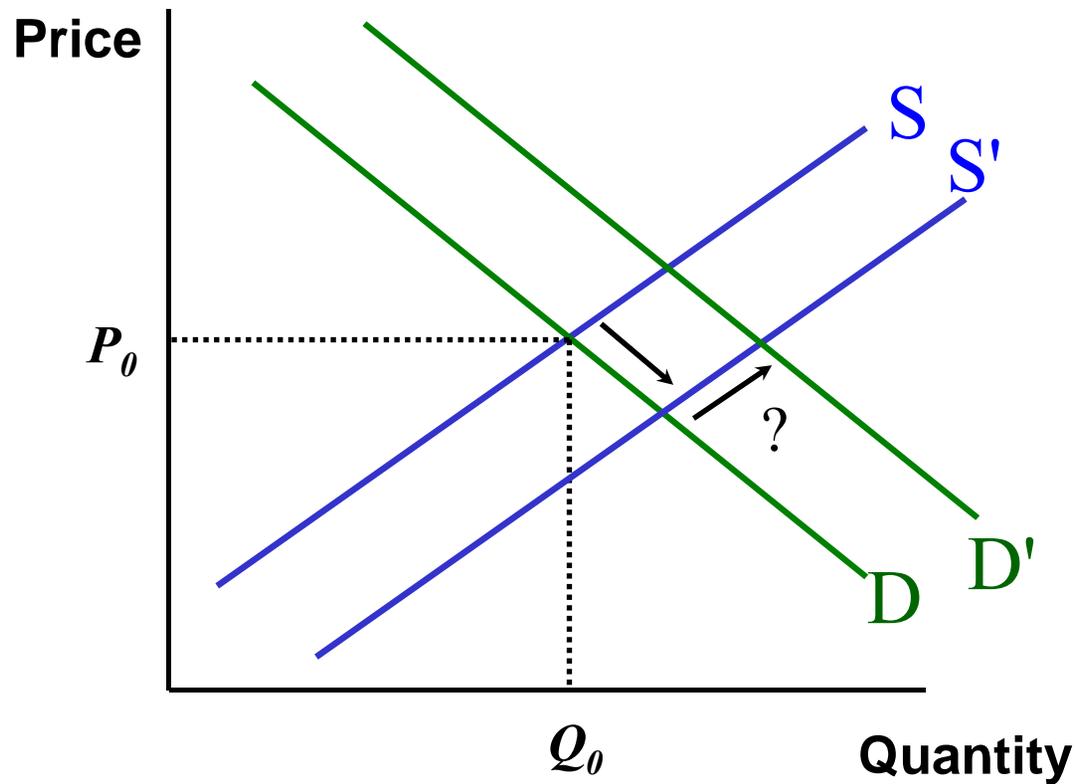
- Represents congestion and behavior of service providers

Supply/Demand Interaction: Equilibrium

EQUILIBRIUM



SHIFTING CURVES



COMPARATIVE STATICS

- **Create a *model* of market behavior:**
 - Explain consumer and firm choices as a function of exogenous variables, such as income and government policy
- **Develop scenarios:**
 - Changes in exogenous variables
- **Derive changes in the endogenous variables**

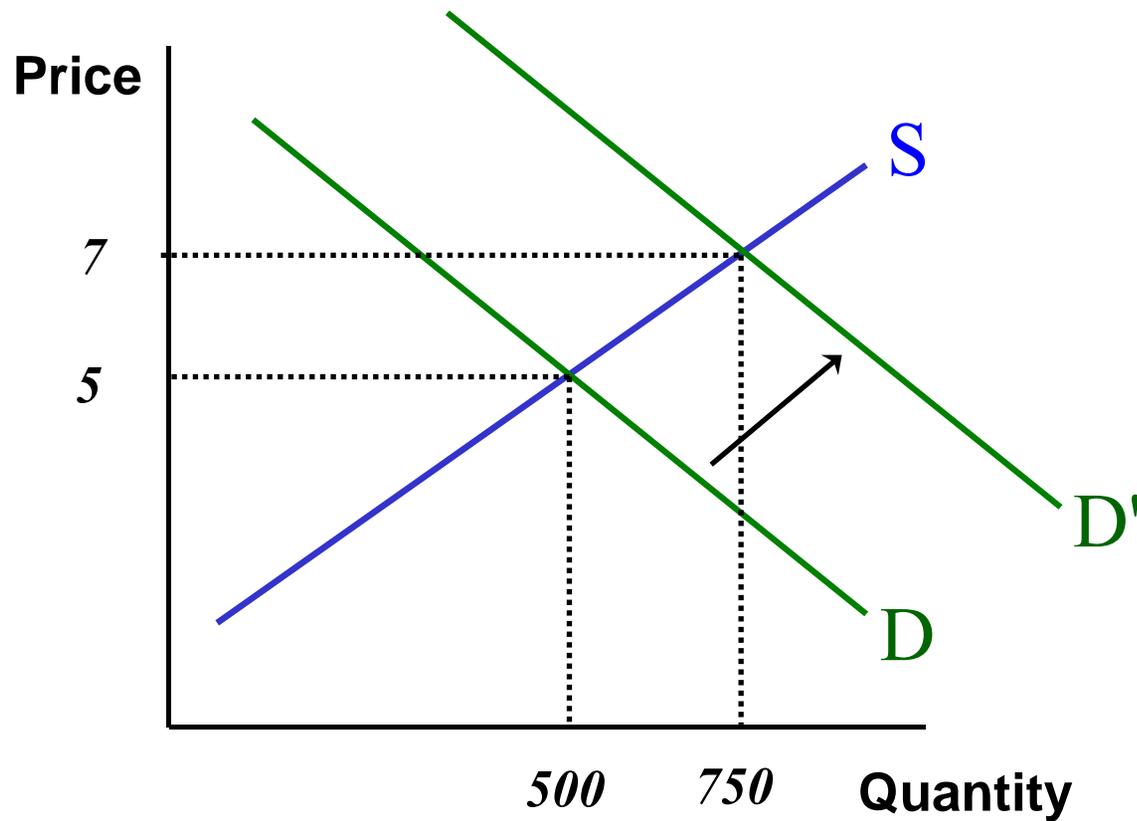
COMPARATIVE STATICS EXAMPLE

The market for taxi service:

- **Supply model: $Q_S = -125 + 125P$**
- **Demand model: $Q_D = 1000 - 100P$**
- **Where does the market clear?**

- **What happens if demand shifts such that now $Q_D = 1450 - 100P$?**

THE SOLUTION



TRANSPORTATION DEMAND ANALYSIS

- **Use models to understand complex processes**
 - Transit ridership
 - Sprawl
 - Congestion pricing
 - Traveler information systems
 - Jobs-housing balance
- **Assist decision making**

COMPLEXITY OF TRANSPORT DEMAND

- Valued as input to other activities (derived demand)
- Encompasses many interrelated decisions
 - Very long-term to very short-term
- Large number of distinct services differentiated by location and time
- Demographics & socioeconomic matter
- Sensitivity to service quality
- Supply and demand interact via congestion

***Complexity and Variety* → wide assortment of models to analyze transportation users' behavior.**

CHOICES IMPACTING TRANSPORT DEMAND

- **Decisions made by Organizations**
 - Firm locates in Boston – Firm locates in Waltham
 - Firm invests in home offices, high speed connections
 - Developer builds in suburbs – Developer fills in in downtown
- **Decisions made by Individual/Households**
 - Live in mixed use area in Boston – Live in residential suburb
 - Don't work – Work (and where to work)
 - Own a car but not a bike – Own a bike but not a car
 - Own an in-vehicle navigation system
 - Work Monday-Friday 9-5 – Work evenings and weekends
 - Daily activity and travel choices:
what, where, when, for how long, in what order, by which mode
and route, using what telecommunications

ROLE OF DEMAND MODELS

- **Forecasts, parameter estimates, elasticities, values of time, and consumer surplus measures obtained from demand models are used to improve understanding of the ramifications of alternative investment and policy decisions**
- **Many uncertainties affect transport demand and the models are about to do the impossible**

UTILITY FUNCTION

- **A function that represents the consumer's preferences ordering**
- **Utility functions give only an *ordinal* ranking:**
 - **Utility values have no inherent meaning**
 - **Utility function is not unique**
 - **Utility function is unaffected by monotonic transformation**

UTILITY OF A TRANSPORTATION MODE

- **Consumption bundles: auto, bus, train, etc.**
- **Utility function**

$$U_{bus} = \beta_0 + \beta_1 WT_{bus} + \beta_2 TT_{bus} + \beta_3 C_{bus}$$

- WT_{bus} -- waiting time (minutes)
 - TT_{bus} -- total travel time (minutes)
 - C_{bus} -- total cost of trip (dollars)
- **Parameters β represent tastes, and vary by education, gender, trip purpose, etc.**

TIME BUDGETS AND VALUE OF TIME

- Along with *income constraint*, there is also a *time constraint* (e.g., 24 hours in a day)
 - Gives time *value*.
- Value of time is the marginal rate of substitution between time and cost

$$U_{bus} = \beta_0 + \beta_1 WT_{bus} + \beta_2 TT_{bus} + \beta_3 C_{bus}$$

$$VOT = \frac{MU_{TT}}{MU_C} = \frac{\beta_2}{\beta_3} \text{ \$/min}$$

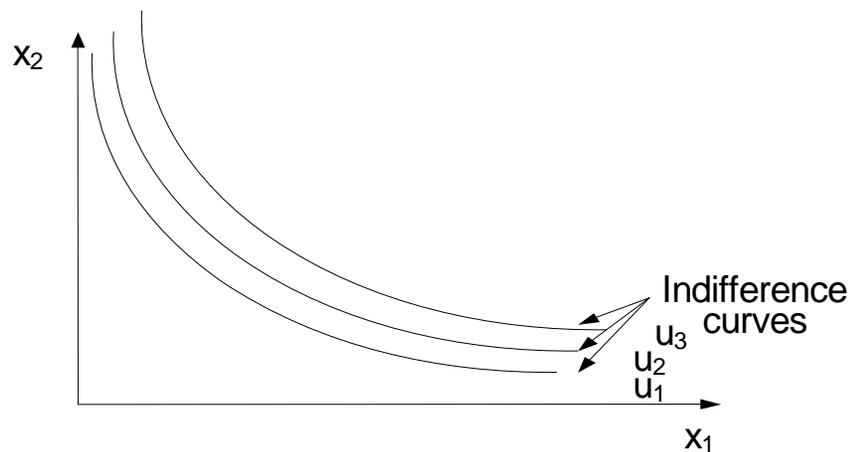
VALUE OF TIME

The monetary value of a unit of time for a user.

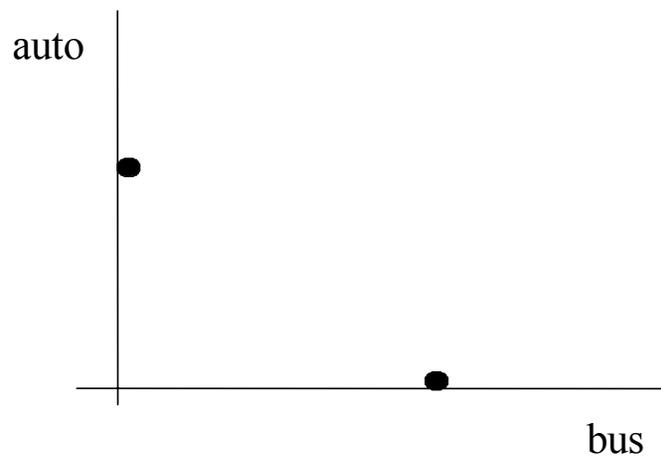
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<i>Work Trips (San Francisco)</i>	Auto	Bus			
In-vehicle time	140	76			<i>Percentage of after tax wage</i>
Walk access time		273			
Transfer wait time		195			
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<i>Vacation Trips (U.S.)</i>	Auto	Bus	Rail	Air	
Total travel time	6	79-87	54-69	149	<i>Percentage of pretax wage</i>
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<i>Freight</i>			Rail		Truck
Total transit time			6-21		8-18
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CONTINUOUS VS. DISCRETE OPTIONS

Continuous options



Discrete options



DISCRETE CHOICE ANALYSIS

- **Method for modeling choices from among discrete alternatives**
- **Components**
 - Decision-makers and their socio-economic characteristics
 - Alternatives and their attributes
- **Example: Mode Choice to Work**
 - Decision maker: **Worker**
 - Characteristics: **Income, Age**
 - Alternatives: **Auto and Bus**
 - Attributes: **Travel Cost, Travel Time**

DISCRETE CHOICE FRAMEWORK

- **Decision-Maker**
 - Individual (person/household)
 - Socio-economic characteristics (e.g. Age, gender, income, vehicle ownership)
- **Alternatives**
 - Decision-maker n selects one and only one alternative from a choice set $C_n = \{1, 2, \dots, i, \dots, J_n\}$ with J_n alternatives
 - Attributes of alternatives (e.g. Travel time, cost)
- **Decision Rule**
 - Dominance, satisfaction, utility etc.

CHOICE: TRAVEL MODE TO WORK

- **Decision maker:** an individual worker
- **Choice:** whether to drive to work or take the bus to work
- **Goods:** bus, auto
- **Utility function:** $U(X) = U(\text{bus}, \text{auto})$
- **Consumption:** bundles
 $\{1,0\}$ (person takes bus)
 $\{0,1\}$ (person drives)

CONSUMER CHOICE

- **Consumers maximize utility**
 - Choose the alternative that has the maximum utility (and falls within the income constraint)

If $U(\text{bus}) > U(\text{auto}) \rightarrow$ choose bus

If $U(\text{bus}) < U(\text{auto}) \rightarrow$ choose auto

$U(\text{bus})=?$

$U(\text{auto})=?$

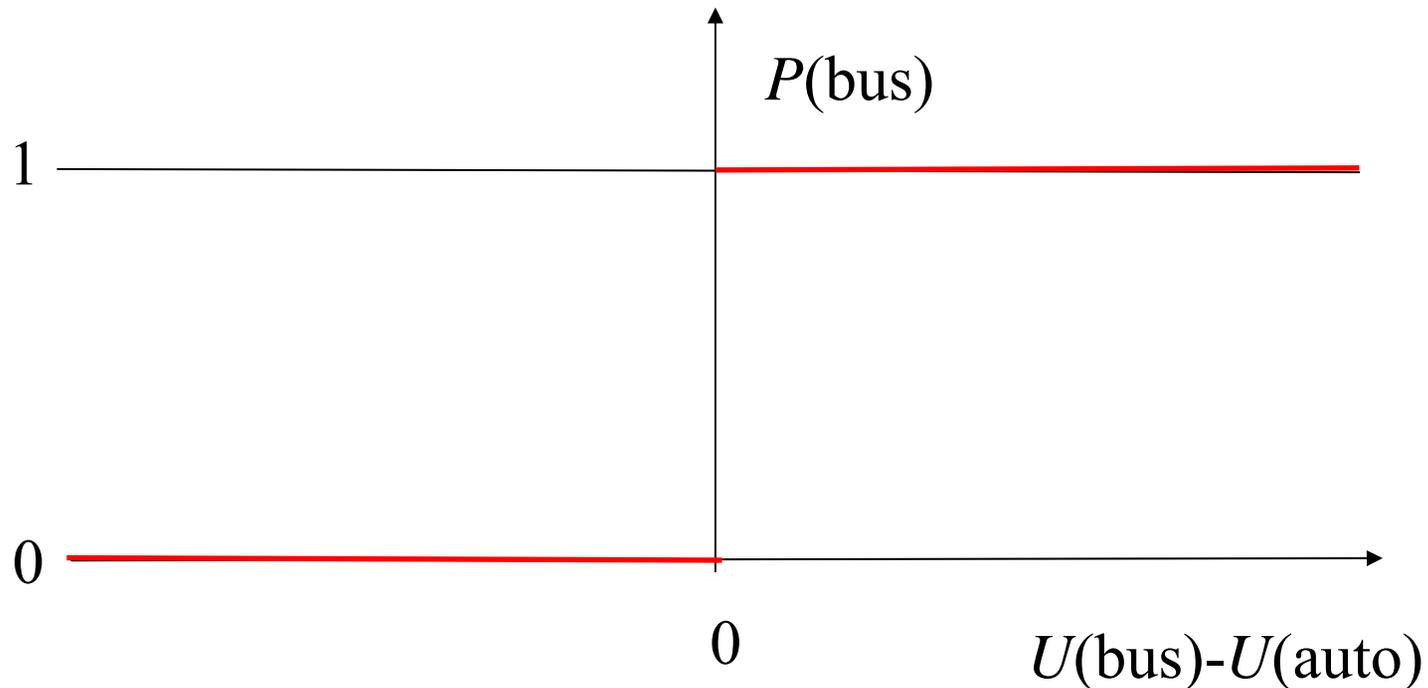
CONSTRUCTING THE UTILITY FUNCTION

- Use attribute approach
- $U(\text{bus}) = U(\text{walk time, in-vehicle time, fare, ...})$
 $U(\text{auto}) = U(\text{travel time, parking cost, ...})$
- Assume linear (in the parameters)
 $U(\text{bus}) = \beta_1 \times (\text{walk time}) + \beta_2 \times (\text{in-vehicle time}) + \dots$
- Parameters represent tastes, which may vary over people.
 - Include socio-economic characteristics (e.g., age, gender, income)
 - $U(\text{bus}) = \beta_1 \times (\text{walk time}) + \beta_2 \times (\text{in-vehicle time})$
 $+ \beta_3 \times (\text{cost/income}) + \dots$

DETERMINISTIC BINARY CHOICE

If $U(\text{bus}) - U(\text{auto}) > 0$, Probability(bus) = 1

If $U(\text{bus}) - U(\text{auto}) < 0$, Probability(bus) = 0



PROBABILISTIC CHOICE

- 'Random' utility
- Random utility model

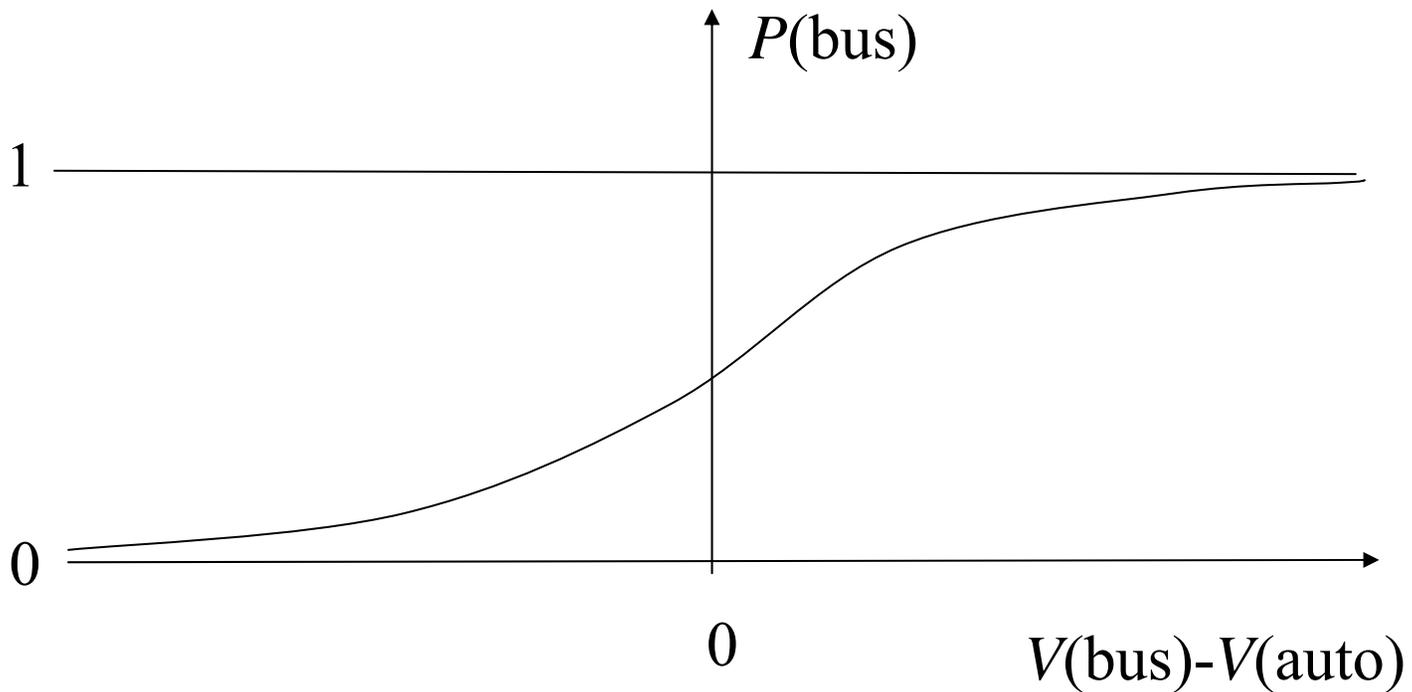
$$U_i = V(\text{attributes of } i; \text{ parameters}) + \textit{epsilon}_i$$

- What is in the epsilon?

Analysts' imperfect knowledge:

- Unobserved attributes
 - Unobserved taste variations
 - Measurement errors
 - Use of proxy variables
- $U(\text{bus}) = \beta_1 \times (\text{walk time}) + \beta_2 \times (\text{in-vehicle time} + \beta_3 \times (\text{cost/income}) + \dots + \textit{epsilon}_{\text{bus}}$

PROBABILISTIC BINARY CHOICE



A SIMPLE EXAMPLE: ROUTE CHOICE

- Sample size: $N = 600$
- Alternatives: Tolled, Free
- Income: Low, Medium, High

Route choice	Income			
	Low ($k=1$)	Medium ($k=2$)	High ($k=3$)	
Tolled ($i=1$)	10	100	90	200
Free ($i=2$)	140	200	60	400
	150	300	150	600

ROUTE CHOICE EXAMPLE (cont'd)

Probabilities

- (Marginal) probability of choosing toll road $P(i = 1)$

$$\hat{P}(i = 1) = 200 / 600 = 1/3$$

- (Joint) probability of choosing toll road and having medium income: $P(i=1, k=2)$

$$\hat{P}(i = 1, k = 2) = 100 / 600 = 1/6$$

$$\sum_{i=1}^2 \sum_{k=1}^3 P(i, k) = 1$$

CONDITIONAL PROBABILITY $P(I|K)$

$$\begin{aligned}P(i, k) &= P(i) \cdot P(k | i) \\ &= P(k) \cdot P(i | k)\end{aligned}$$

Independence

$$P(i | k) = P(i)$$

$$P(k | i) = P(k)$$

$$P(i) = \sum_k P(i, k)$$

$$P(k) = \sum_i P(i, k)$$

$$P(k | i) = \frac{P(i, k)}{P(i)},$$

$$P(i) \neq 0$$

$$P(i | k) = \frac{P(i, k)}{P(k)},$$

$$P(k) \neq 0$$

MODEL : $P(i|k)$

- Behavioral Model~

Probability (Route Choice|Income) = $P(i|k)$

- Unknown parameters

Estimated Values:

$$P(i = 1 | k = 1) = \pi_1$$

$$\pi_1 = 1/15 = 0.067$$

$$P(i = 1 | k = 2) = \pi_2$$

$$\pi_2 = 1/3 = 0.333$$

$$P(i = 1 | k = 3) = \pi_3$$

$$\pi_3 = 3/5 = 0.6$$

EXAMPLE: FORECASTING

- Toll Road share under existing income distribution: 33%
- New income distribution

Route choice	Income				
	Low ($k=1$)	Medium ($k=2$)	High ($k=3$)		
Tolled ($i=1$)	$1/15 \cdot 45 = 3$	$1/3 \cdot 300 = 100$	$3/5 \cdot 255 = 153$	256	43%
Free ($i=2$)	42	200	102	344	57%
New income distribution	45	300	255	600	
<i>Existing income distribution</i>	150	300	150	600	

- Toll road share: 33% → 43%

THE RANDOM UTILITY MODEL

- **Decision rule: Utility maximization**
 - Decision maker n selects the alternative i with the highest utility U_{in} among J_n alternatives in the choice set C_n .

$$U_{in} = V_{in} + \varepsilon_{in}$$

V_{in} = Systematic utility : function of observable variables

ε_{in} = Random utility

THE RANDOM UTILITY MODEL (cont'd)

- **Choice probability:**

$$\begin{aligned}P(i|C_n) &= P(U_{in} \geq U_{jn}, \forall j \in C_n) \\ &= P(U_{in} - U_{jn} \geq 0, \forall j \in C_n) \\ &= P(U_{in} = \max_j U_{jn}, \forall j \in C_n)\end{aligned}$$

- **For binary choice:**

$$\begin{aligned}P_n(1) &= P(U_{1n} \geq U_{2n}) \\ &= P(U_{1n} - U_{2n} \geq 0)\end{aligned}$$

THE RANDOM UTILITY MODEL (contd.)

Routes	Attributes		Utility (utils)
	Travel time (t)	Travel cost (c)	
Tolled ($i=1$)	t_1	c_1	U_1
Free ($i=2$)	t_2	c_2	U_2

$$U_1 = -\beta_1 t_1 - \beta_2 c_1 + \varepsilon_1$$

$$U_2 = -\beta_1 t_2 - \beta_2 c_2 + \varepsilon_2$$

$$\beta_1, \beta_2 > 0$$

THE RANDOM UTILITY MODEL (cont'd)

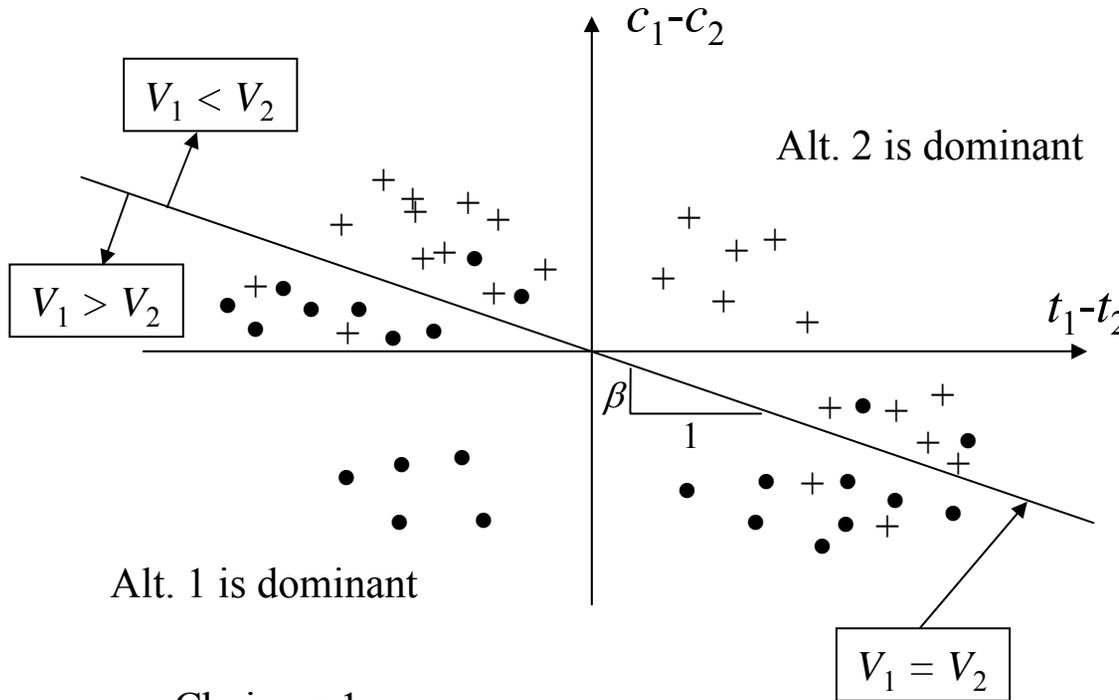
- **Ordinal utility**
 - **Decisions are based on utility differences**
 - **Unique up to order preserving transformation**

$$U_1 = (-\beta_1 t_1 - \beta_2 c_1 + \varepsilon_1 + K)\lambda$$

$$U_2 = (-\beta_1 t_2 - \beta_2 c_2 + \varepsilon_2 + K)\lambda$$

$$\beta_1, \beta_2, \lambda > 0$$

THE RANDOM UTILITY MODEL (contd.)



- Choice = 1
- + Choice = 2

$$U_1 = -\frac{\beta_1}{\beta_2} \cdot t_1 - c_1 + \varepsilon_1$$

$$U_2 = -\frac{\beta_1}{\beta_2} \cdot t_2 - c_2 + \varepsilon_2$$

$$\beta = \frac{\beta_1}{\beta_2} = \text{"value of time"}$$

$$U_1 - U_2 = -\frac{\beta_1}{\beta_2} \cdot (t_1 - t_2) - (c_1 - c_2) + (\varepsilon_1 - \varepsilon_2)$$

THE SYSTEMATIC UTILITY

- **Attributes: describing the alternative**
 - **Generic vs. Specific**
 - **Examples: travel time, travel cost, frequency**
 - **Quantitative vs. Qualitative**
 - **Examples: comfort, reliability, level of service**
 - **Perception**
 - **Data availability**
- **Characteristics: describing the decision-maker**
 - **Socio-economic variables**
 - **Examples: income,gender,education**

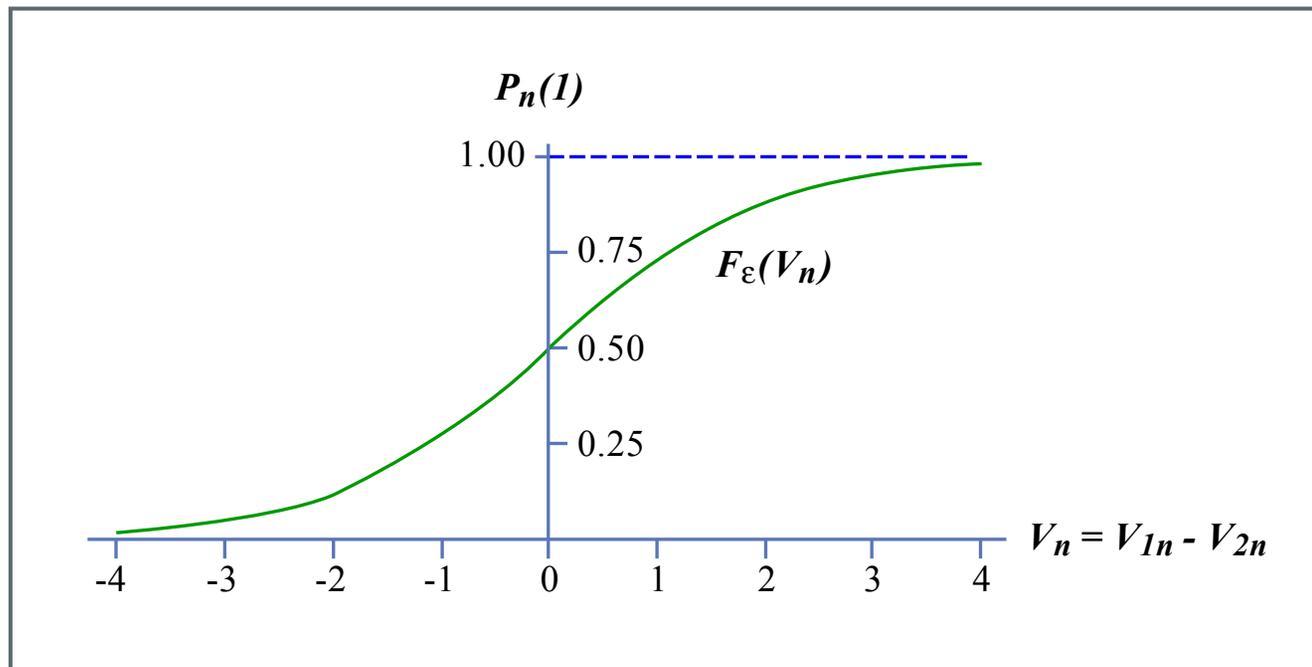
RANDOM TERMS

- **Capture imperfectness of information**
- **Distribution of *epsilons***
- **Typical models**
 - **Logit model (i.i.d. "Extreme Value" error terms, a.k.a. Gumbel)**
 - **Probit model (Normal error terms)**

BINARY CHOICE

- Choice set $C_n = \{1,2\} \forall n$

$$\begin{aligned} P_n(1) &= P(1|C_n) = P(U_{1n} \geq U_{2n}) \\ &= P(V_{1n} + \varepsilon_{1n} \geq V_{2n} + \varepsilon_{2n}) \\ &= P(V_{1n} - V_{2n} \geq \varepsilon_{2n} - \varepsilon_{1n}) \\ &= P(V_{1n} - V_{2n} \geq \varepsilon_n) = P(V_n \geq \varepsilon_n) = F_\varepsilon(V_n) \end{aligned}$$



BINARY LOGIT MODEL

- “Logit” name comes from *Logistic Probability Unit*

$$\varepsilon_{1n} \sim \text{Extreme Value } (0, \mu) \quad F_{\varepsilon}(\varepsilon_{1n}) = \exp\left[-e^{-\mu\varepsilon_{1n}}\right]$$

$$\varepsilon_{2n} \sim \text{Extreme Value } (0, \mu) \quad F_{\varepsilon}(\varepsilon_{2n}) = \exp\left[-e^{-\mu\varepsilon_{2n}}\right]$$

$$\varepsilon_n \sim \text{Logistic } (0, \mu) \quad F_{\varepsilon}(\varepsilon_n) = \frac{1}{1 + e^{-\mu\varepsilon_n}}$$

$$P_n(1) = F_{\varepsilon}(V_n) = \frac{1}{1 + e^{-\mu V_n}}$$

WHY LOGIT?

- **Probit does not have a closed form – the choice probability is an integral.**
- **The logistic distribution is used because:**
 - **It approximates a normal distribution quite well.**
 - **It is analytically convenient**

LIMITING CASES

- Recall: $P_n(1) = P(V_n \geq \varepsilon_n)$
 $= F_\varepsilon(V_{1n} - V_{2n})$

- With logit,
$$F_\varepsilon(V_n) = \frac{1}{1 + e^{-\mu V_n}} = \frac{e^{\mu V_{1n}}}{e^{\mu V_{1n}} + e^{\mu V_{2n}}}$$

- What happens as $\mu \rightarrow \infty$?
- What happens as $\mu \rightarrow 0$?

RE-FORMULATION

- $P_n(i) = P(U_{in} \geq U_{jn})$

$$= \frac{1}{1 + e^{-\mu(V_{in} - V_{jn})}}$$

$$= \frac{e^{\mu V_{in}}}{e^{\mu V_{in}} + e^{\mu V_{jn}}}$$

- If V_{in} and V_{jn} are linear in their parameters:

$$P_n(i) = \frac{e^{\mu\beta' x_{in}}}{e^{\mu\beta' x_{in}} + e^{\mu\beta' x_{jn}}}$$

MULTIPLE CHOICE

- Choice set C_n : J_n alternatives, $J_n \geq 2$

$$\begin{aligned} P(i | C_n) &= P[V_{in} + \varepsilon_{in} \geq V_{jn} + \varepsilon_{jn}, \forall j \in C_n] \\ &= P\left[(V_{in} + \varepsilon_{in}) = \max_{j \in C_n} (V_{jn} + \varepsilon_{jn})\right] \\ &= P\left[\varepsilon_{jn} - \varepsilon_{in} \leq V_{in} - V_{jn}, \forall j \in C_n\right] \end{aligned}$$

MULTIPLE CHOICE (cont.)

- **Multinomial Logit Model**

- ε_{jn} independent and identically distributed (i.i.d.)

- $\varepsilon_{jn} \sim \text{ExtremeValue}(0, \mu) \quad \forall j \quad f(\varepsilon) = \mu e^{-\mu\varepsilon} \exp[-e^{-\mu\varepsilon}]$

$$f(\varepsilon) = \mu e^{-\mu\varepsilon} \exp[-e^{-\mu\varepsilon}]$$

- **Variance:** $\pi^2/6\mu^2$

$$P(i | C_n) = \frac{e^{\mu V_{in}}}{\sum_{j \in C_n} e^{\mu V_{jn}}}$$

MULTIPLE CHOICE – AN EXAMPLE

- Choice Set $C_n = \{1,2,3\} \forall n$

$$P(1 | C_n) = \frac{e^{\mu V_{1n}}}{e^{\mu V_{1n}} + e^{\mu V_{2n}} + e^{\mu V_{3n}}}$$

SPECIFICATION OF SYSTEMATIC COMPONENTS

- **Types of Variables**
 - Attributes of alternatives: Z_{in} , e.g., travel time, travel cost
 - Characteristics of decision-makers: S_n , e.g., age, gender, income, occupation
 - Therefore: $X_{in} = h(Z_{in}, S_n)$
- **Examples:**
 - $X_{in1} = Z_{in1} = \text{travel cost}$
 - $X_{in2} = \log(Z_{in2}) = \log(\text{travel time})$
 - $X_{in3} = Z_{in1}/S_{n1} = \text{travel cost / income}$
- **Functional Form: Linear in the Parameters**

$$V_{in} = \beta_1 X_{in1} + \beta_2 X_{in2} + \dots + \beta_k X_{inK}$$

$$V_{jn} = \beta_1 X_{jn1} + \beta_2 X_{jn2} + \dots + \beta_k X_{jnK}$$

DATA COLLECTION

- **Data collection for each individual in the sample:**
 - *Choice set: available alternatives*
 - *Socio-economic characteristics*
 - *Attributes of available alternatives*
 - *Actual choice*

n	Age	Auto Time	Transit Time	Choice
1	35	15.4	58.2	Auto
2	45	14.2	31.0	Transit
3	37	19.6	43.6	Auto
4	42	50.8	59.9	Auto
5	32	55.5	33.8	Transit
6	15	N/A	48.4	Transit

MODEL SPECIFICATION EXAMPLE

$$V_{\text{auto}} = \beta_0 + \beta_1 TT_{\text{auto}} + \beta_2 \text{age}_1 + \beta_3 \text{age}_2$$

$$V_{\text{transit}} = \beta_1 TT_{\text{transit}}$$

where $\text{age}_1 = 1$ if $\text{age} \leq 20$, 0 otherwise

$\text{age}_2 = 1$ if $\text{age} > 40$, 0 otherwise

	β_0	β_1	β_2	β_3
Auto	1	TT_{auto}	age_1	age_2
Transit	0	TT_{transit}	0	0

PROBABILITIES OF OBSERVED CHOICES

- **Individual 1:**

$$V_{auto} = \beta_0 + \beta_1 15.4 + \beta_2 0 + \beta_3 0$$

$$V_{transit} = \beta_1 58.2$$

$$P(\text{Auto}) = \frac{e^{\beta_0 + 15.4\beta_1}}{e^{\beta_0 + 15.4\beta_1} + e^{58.2\beta_1}}$$

- **Individual 2:**

$$V_{auto} = \beta_0 + \beta_1 14.2 + \beta_2 0 + \beta_3 1$$

$$V_{transit} = \beta_1 31.0$$

$$P(\text{Transit}) = \frac{e^{31.0\beta_1}}{e^{\beta_0 + 14.2\beta_1 + \beta_3} + e^{31.0\beta_1}}$$

MAXIMUM LIKELIHOOD ESTIMATION

- Find the values of β that are most likely to result in the choices observed in the sample:

- $\max L^*(\beta) = P_1(\text{Auto})P_2(\text{Transit})\dots P_6(\text{Transit})$

- If
$$y_{in} = \begin{cases} 1, & \text{if person } n \text{ chose alternative } i \\ 0, & \text{if person } n \text{ chose alternative } j \end{cases}$$

- Then we maximize, over choices of $\{\beta_1, \beta_2, \dots, \beta_k\}$, the following expression:

$$L^*(\beta_1, \beta_2, \dots, \beta_k) = \prod_{n=1}^N P_n(i)^{y_{in}} P_n(j)^{y_{jn}}$$

- $\beta^* = \arg \max_{\beta} L^*(\beta_1, \beta_2, \dots, \beta_k)$
 $= \arg \max_{\beta} \log L^*(\beta_1, \beta_2, \dots, \beta_k)$